

ROLE: Lead Social Value Consultant

REPORTING TO: CEO

LOCATION: UK

SALARY: NEGOTIABLE

Thrive is an emerging, strong player in the social value reporting landscape, having led the development of the Impact Evaluation Standard (IES) reporting framework, which is supported by a market-leading technology platform.

Our mission is to ensure organisations maximise their positive and sustainable impact on society, enabled by our straightforward, easy-to-use software and professional support. We are privileged to work with inspirational public sector bodies, large corporates, and SMEs.

We have a unique opportunity for an experienced social value practitioner to help shape the future of social value measurement and reporting. This brand-new role at Thrive will help drive the next phase of development of the IES and the Thrive platform and help support a broad range of customers with training and consulting services.

The role will suit someone who is keen to make a difference in the social value sector, thrives on working as part of a dynamic team and is passionate about social value delivery and reporting.

The Role

The Lead Social Value Consultant role will be a multi-faceted position, reporting to the CEO of Thrive. A crucial part of the role is leading on the development and growth of the IES framework, with the ambition for the IES to be the preferred framework of choice by central government procurement and tier 1 suppliers.

The role will also involve collaborating with the IES Steering Committee which consists of recognised leaders from different sectors, all with multi-decade experience in social impact valuation and delivery.

In addition, the Social Value Consultant will lead on social value strategic support for our Thrive customers.

Key Responsibilities

- In collaboration with senior management, lead on Thrive's input into the development of the Impact Evaluation Standard (IES)
- Coordinate and collaborate with the IES Steering Committee to uncover challenges and opportunities for the future development of the framework
- Represent the IES in discussions with the public sector and other relevant industry bodies
- Build a network of relevant industry professionals
- Represent Thrive and the IES at relevant industry events
- Co-ordinate with the marketing function on relevant promotional materials and campaigns
- Support IES users on social value best practice and on how to drive adoption of the IES standard within their organisations
- Lead on providing 'wrap around' social value training and consulting services to Thrive customers
- Collaboration with our network of delivery partners
- Further developing Thrive's social value consultancy offering

About You

- A genuine interest in social value delivery and best practice
- Ability to work under minimal supervision to deliver high-quality, engaging, and client-focused outputs
- Good project management skills, commercial awareness, and the ability to support and direct clients
- Ability to create and maintain strong relationships
- A desire to be part of something ground-breaking

Essential Criteria

- A suitable degree qualification or relevant experience in social/environmental/natural science or a similar subject
- At least 3 years of experience working in the social value sector in the UK
- Good working knowledge of the social value landscape in the UK, including public procurement policy and other measurement frameworks
- Demonstrable experience in working with and influencing stakeholders
- Good understanding of the methodologies surrounding impact measurement and monetisation of social value
- Experience developing social value strategies and delivery plans to embed social value

Desirable Criteria

- Experience in delivering social value projects and programmes working in a client-facing role
- Working experience with other social value measurement frameworks and software solutions
- Membership of relevant industry bodies/networks
- A strong existing network of contacts across the social value landscape
- Experience writing bids and creative thinking for social value responses
- Knowledge of ESG reporting frameworks

Employee Benefits

- Salary - negotiable
- 25 days annual leave plus 10 Bank Holidays
- Up to 10% annual bonus based on company performance
- Company pension contribution
- Monthly wellbeing package
- Flexible working: remote or in the office
- Staff volunteering days
- Frequent team events